

Deceit And Self Deception Fooling Yourself The Better To Fool Others

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What emerges is a picture of deceit and self-deception as, at root, different sides of the same coin. We deceive ourselves the better to deceive others, and thereby reap the advantages. From space and aviation disasters to warfare, politics and religion, and the anxieties of our everyday social lives, "Deceit and Self-Deception" explains what really underlies a whole host of human problems.

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Revealing, provocative and witty, "Deceit and Self-Deception" is one of the most vital books written this century, and will make you rethink everything that you think you know. Robert Trivers is one of the leading figures pioneering the field of sociobiology. He received his bachelors and PhD from Harvard University.

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Deceit is an exhilarating read: the intertwined issues of deceit and self-deception are infinite, involving positive and negative outcomes for the fool and the fooled – roles that can reverse and...

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Whether it ' s in a cockpit at takeoff or the planning of an offensive war, a romantic relationship or a dispute at the office, there are many opportunities to lie and self-deceive—but deceit and self-deception carry the costs of being alienated from reality and can lead to disaster.

[The Folly of Fools: The Logic of Deceit and Self-Deception ...](#)

In [Deceit and Self Deception](#) Robert Trivers, whose work has been acclaimed by figures such as Richard Dawkins and Steven Pinker, looks at how and why we so often deceive ourselves. We lie to ourselves every day- about how well we drive, how much we're enjoying ourselves - even how good looking we are.

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Deceit and deception is rife as an evolutionary strategy (think of the cuckoo). It is the root of so many human ills, from ill-chosen relationships to the Iraq war. I dare anyone to read it and not wince at self-recognition. It is worth reading alone for the range of thought-provoking examples it offers in support of its case.

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Deceit and Self-Deception: Fooling Yourself the Better to ...

“ We all practice self-deception to a degree; no man can handle complete honesty without being cut at each turn. There's not enough room in a man's head for sanity alongside each grief, each worry, each terror that he owns. I ' m well used to burying such things in a dark cellar and moving on. ” Mark Lawrence, Prince of Fools

Self Deception Quotes (178 quotes) - Goodreads

Trivers's added twist is that self-deception is not always the loser's game one might suppose. The rationale is that that deceivers give themselves away in many ways: the self-deceiver avoids these...

Deceit and Self-Deception: Fooling Yourself the Better to ...

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Deceit and self-deception : fooling yourself the better to ...

Robert L. Trivers is Professor of Anthropology and Biological Sciences and is one of the world's most influential evolutionary biologists of this era. He has...

TEDxJamaica - Robert Trivers -Deceit and Self-deception ...

In Deceit and Self-Deception (US title The Folly of Fools), Robert Trivers, one of the most influential evolutionary biologists since Charles Darwin, invites us to look closer to home to find a...

Evolution: Lies we tell ourselves | Nature

New book by Robert Trivers, Deceit and Self-Deception The biological study of human behaviour can teach us a lot about ourselves, and Robert Trivers has just written a book Deceit and Self-Deception: Fooling Yourself the Better to Fool Others (Allen Lane, Penguin Books 2011) from which we can all learn deep insights about ourselves and our fellow humans.

Fooling yourself to better fool others - Biology Fortified ...

The Folly of Fools: The Logic of Deceit and Self-Deception in Human Life (2011, Basic Books, ISBN 0465027555) by Robert Trivers is a book that examines the evolutionary explanations for deceit and self-deception. Trivers focuses primarily on humans but he includes examples from many other organisms as well.

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